



Senior Director, Investor Relations

Do you want to be part of building a fully integrated biopharmaceutical company together with a team of highly skilled colleagues who are passionate about developing best-in-class therapeutics that address significant unmet medical needs? Then Ascendis Pharma is committed to support your personal development on our journey towards becoming a leading rare disease company.

Ascendis Pharma is looking to hire an experienced Senior Director, Investor Relations to join our team. This is an exciting opportunity to join a rapidly growing, innovative company!

Position Summary

The Senior Director, Investor Relations will be responsible to develop and execute an integrated IR strategy that will align to and promote the business objectives. S/he will work closely with the CEO, CFO and other functions and serve as a spokesperson for the company at investment presentations, institutions and individual meetings. The individual will lead investor relations strategies and activities, specifically overseeing analyst and investor engagement. S/he will maintain consistent external messaging and collaborate with colleagues throughout the company in establishing the strategic development, budget and the detailed execution of the IR operating plan. S/he should have the ability to analyze data from variety of sources to support decisions and to align others with the organization's overall strategy.

The role of the Senior Director, Investor Relations will be based in Palo Alto and will report directly to the Senior Vice President & Chief Financial Officer.

Key Responsibilities

- Lead a proactive and strategic investor relations function built on best-practices and knowledge of the investment community. Of critical importance will be the ability to identify the key metrics used by the buy-side and sell-side to assess performance and results and incorporate those data points into a consistent message
- Partner with the CEO and CFO to lead and manage the company's participation on quarterly earnings calls, investment conference calls and in-house meetings, road shows, analyst days, and one-on-one meetings
- Direct interaction and communication with all existing and potential shareholders; optimize sell-side investment analyst coverage and coverage by the buy side institutional investment community
- Analyze stockholder base and conduct investor targeting; monitor top holder composition trends over time
- Collaborate with senior leadership to create the company's external and internal messaging and ensure all external and internal communications are integrated and consistent
- Lead strategic communications development, such as preparing presentation decks, developing earnings releases, creating management Q&As, conference call scripts, and business descriptions/other information for securities filings and the annual report
- Conduct analysis and research in support of the earnings call process, including the analysis of competitor operating results and industry trends



- Track the models utilized by analysts to value/evaluate the company's performance (i.e., trends, earnings per share, return on equity, etc.) and communicate this information to Senior Management and other key internal constituents
- Present and articulate the investor point of view to the executive team and make recommendations as necessary and appropriate
- Lead and manage the Investor Relations portion of the company website
- Maintain and communicate competitive intelligence and analysis and its impact on the Ascendis business to senior management
- Work closely with human resources, legal, compliance, and corporate communications to maintain consistent external messaging while keeping employees engaged with the overall strategy and performance of the company

Knowledge, Skills and Experience

- Bachelor's degree required; MBA or other advanced degree in the sciences is preferred
- Computer skills are a must (particularly PowerPoint, Excel and Word)
- Investor relations or equity research (buy-side preferred) experience within or covering biotechnology or pharmaceutical companies
- Exposure to highly complex scientific industries (pharmaceuticals, biotechnology, medical devices) through previous roles or academic pursuits is required
- Strong financial acumen; understanding of financial modeling used by investment professionals to value the organizations performance
- Strong reputation with Wall Street analysts and institutional investors
- Willingness to read, digest and communicate scientific literature to a non-scientific audience
- Ability to communicate in an in-depth fashion about scientific and clinical developments
- Ability to develop, synthesize and present perspectives on key strategic/financial issues
- The individual needs to be an investor and market savvy
- Proactive, self-motivated, and detail-oriented
- Outstanding communication and interpersonal skills
- Ability to travel domestically and internationally 10%-30%

Want to apply? Please send your resume to HumanResources@ascendispharma.com. Please write "Senior Director, Investor Relations" in the subject field.