



Market Access Medical Science Liaison

Do you want to be part of building a fully integrated biopharmaceutical company together with a team of highly skilled colleagues who are passionate about developing best-in-class therapeutics that address significant unmet medical needs? Then Ascendis Pharma is committed to support your personal development on our journey towards becoming a leading rare disease company.

Ascendis Pharma is looking to hire an experienced Market Access Medical Science Liaison to join our team. This is an exciting opportunity to join a rapidly growing, innovative company!

Position Summary

The Market Access Medical Science Liaison (MAMSL) is a disease state, clinical, and health systems expert, responsible for developing programs and activities that support professional relationships with market access decision makers, clinical experts, and key opinion leaders. The MAMSL supports the entire Ascendis Pharma product and pipeline portfolio by providing accurate information covering, clinical science, health outcomes, and quality management in a balanced and credible manner consistent with the regulatory environment and Ascendis Pharma's ethical standards.

Key Responsibilities

HCP Relationship Management:

- Through appropriate scientific exchange, builds and maintains professional relationship with external stakeholders to expand Ascendis Pharma's research, advisory and educational partnership opportunities
- Ensures high standard of professionalism to develop and maintain "peer-to-peer" scientific relationships with key thought leaders affiliated with regionally and nationally based payers, specialty pharmacies, group purchasing organizations, biologic distributors and integrated delivery networks in the area of pharmaco-economics and outcomes research per strategic territory plans.
- Serve as a liaison between HCPs and Ascendis Pharma medical affairs
- Facilitate 1:1 and group scientific interactions with healthcare professionals
- Participate in payer account planning with Market Access team
- Maintain account plans and update medical customer relationship management system in a timely, accurate and compliant manner
- Maintain awareness of and access to internal and external information sources available to support high-quality scientific exchange, and coordinate high-quality interactions between these resources and external customers

Effective and Compliant Dissemination of Data:

- Respond within defined timeline and quality standards to unsolicited inquiries from HCPs and other stakeholders received by GMA and referred to GMA by other Ascendis Pharma functions; forwards reports of adverse events according to policy
- Support development of appropriate responses to unique inquiries as required, such as the presentation of scientific evidence and medical education
- Presents clinical, pharmacoeconomic and disease state information to a variety of audiences, including payers, specialty pharmacies, case managers and other key decision makers (KDMs) and clinical experts (CEs) at relevant institutions
- Ensures appropriate scientific exchange with HCPs by fostering fair and balanced medical and scientific

communications that are not misleading

- Serves as scientific resource at key medical, scientific, and other managed care-related conferences as assigned
- Conducts therapeutic and pharmacoeconomic training for Market Access and Medical colleagues upon request

Contributes to Ascendis Pharma's Medical Strategy:

- Communicates key medical insights from HCPs within the Market Access channels to inform refinement of medical strategy
- Gains customer insights, opinions and feedback and engages with internal colleagues to connect business opportunities with internal resources
- Provide scientific input and participate on strategic HEORE planning teams and cross- functional Market Access initiatives
- Conducts discussions with external investigators to identify and evaluate outcomes research concepts and initiates and manages collaborative external and/or internal projects upon approval
- Under the guidance of Director, Regional Medical Scientists, provides scientific support for company sponsored meetings
- Participates on internal project teams as directed by Management

Knowledge, Skills and Experience

- An advanced degree in life sciences (MD, PharmD or PhD or equivalent) is required
- Has an established track record of effective oral presentations within the healthcare profession
- Demonstrated outcomes research experience or substantive managed care experience is required (3 years minimum)
- Require a minimum of 24 months of experience as a field Health Outcomes Liaison or similar field position
- Able to work effectively in multi-disciplinary and virtual teams
- Capable of building relationships and focused on identifying and responsibly advancing opportunities for scientific exchange within focus disease areas
- Ability to partner and collaborate appropriately with R&D, Commercial, HEORE and other internal functions
- Strong leadership and influencing skills with a positive approach to problems, even in the face of adversity
- Has a positive and winning attitude, demonstrating a commitment to goals and the MAMSL team
- Highly motivated and self-directed with ability to think innovatively & strategically, skillfully plan, manage and prioritize multiple projects independently; demonstrates resilience and flexibility
- Has current knowledge of applicable pharmaceutical guidelines and regulations
- Above average computer skills (MS Office, databases, etc)
- Able to appropriately identify, assess, and develop relationships with external customers
- Individual activity plan development overseen by MAMSL Team Director
- Understands value of Ascendis Pharma's Market Access Customers and Internal stakeholder relationships
- Frequent travel is required. Availability to travel approximately 50–75% of the time
- Availability to attend meetings on holidays and weekends
- Must be fluent in English with strong oral and written communication skills. Must understand and effectively communicate scientific/medical information to different audiences within the medical community
- Must live near major airport hub within geography



- Must possess a valid driver's license in the state of residence and must possess and maintain a satisfactory driving record
- Must be able to comply with vendor credentialing requirements imposed by institutions within the assigned geographies, which can include, by way of example only, periodic background checks and drug screening, immunizations, and training, and may vary by institution and change from time-to-time

Want to apply? Please send your resume to US_jobs@ascendispharma.com. Please write "Market Access Medical Science Liaison – Eastern US" in the subject field.