



## Director of Advocacy, Policy and Access

**Do you want** to be part of building a fully integrated biopharmaceutical company together with a team of highly skilled colleagues who are passionate about developing best-in-class therapeutics that address significant unmet medical needs? Then Ascendis Pharma is committed to support your personal development on our journey towards becoming a leading rare disease company.

Ascendis Pharma is looking to hire an experienced Director of Advocacy, Policy and Access to join our team. This is an exciting opportunity to join a rapidly growing, innovative company!

### Position Summary

The Director of Advocacy, Policy and Access, is responsible for successfully leading, developing and implementing the strategic business initiatives of the advocacy, policy and access function across the Ascendis Pharma portfolio from the pre-launch phase through a product's lifecycle. The role will provide the leadership, vision and functional expertise for developing a comprehensive advocacy plan and will collaborate with cross-functional partners, including commercial, medical communications, clinical development and regulatory. The role is responsible for cultivating and maintaining the company reputation with advocacy and professional organizations. This is a leadership role with the potential for direct report management responsibilities over time. This position will be based in Palo Alto and will report directly to the VP, Marketing.

### Key Responsibilities

- Develop and implement the vision, strategic business objectives and initiatives in response to the changing healthcare environment.
- The director will accomplish this by cultivating, educating and mobilizing our partners in shaping policy that maintains and improves access to the quality of care for patients.
- Demonstrate the ability to anticipate and act proactively, and effectively in uncertain situations.
- Serve as the single point of contact and lead all Ascendis Pharma cross functional business strategies that touch key patient and professional advocacy organizations.
- Effectively communicate and educate the internal organization, national and regional advocacy organizations on important policy trends.
- Create programs and platforms that positively impact access to Ascendis Pharma's products aligned to the strategic imperatives of the commercial organization.
- Effectively participate and lead Ascendis Pharma's advocacy interactions at all relevant patient and professional organization national and regional meetings and conventions.
- Work closely with the business, through cross-functional teams, to engage and expand our advocacy network to support our state government relations and public policy goals.
- Think critically and strategically, and can function independently, as part of teams, and as a leader of teams.



- Role model of the company vision, mission and values (patients, science, passion).
- Demonstrates high level of professional expertise within the functional discipline.
- Develops and maintains highly collaborative and effective cross-functional working relationships with U.S. and European colleagues.
- Develop positive external relationships with key opinion leaders, vendors, consultants, agencies and business partners.

### Knowledge, Skills and Experience

- Bachelor's degree required, MBA or graduate level degree preferred.
- Minimum of 12 years of progressive experience in the biopharmaceutical market including Marketing and Advocacy-related work.
- Successful working in both big pharma, as well as small biotech start-up company environments.
- Successful track record developing pre-commercialization launch planning and building significant pharmaceutical brands including in the rare disease space.
- Exceptional planning & organizational skills and attention to detail including budget management.
- Demonstrated track record of creating an aligned partnership and seamless execution throughout the organization.
- Possesses broad industry relationships and network with agencies and vendors.
- Professional knowledge of healthcare policy, pharmaceutical policy and healthcare economics.
- Demonstrated ability to engage healthcare networks, including professional and patient advocacy organizations.
- Experience in endocrinology preferred but not required.
- Advanced knowledge of MS Office (Excel, PowerPoint, Word)
- Ability to travel up to 30% of the time domestically and internationally.

**Want to apply?** Please send your resume to [HumanResources@ascendispharma.com](mailto:HumanResources@ascendispharma.com). Please write "Director of Advocacy, Policy and Access" in the subject field.