



## Director, Medical Science Liaisons

**Do you want** to be part of building a fully integrated biopharmaceutical company together with a team of highly skilled colleagues who are passionate about developing best-in-class therapeutics that address significant unmet medical needs? Then Ascendis Pharma is committed to support your personal development on our journey towards becoming a leading rare disease company.

Ascendis Pharma is looking to hire an experienced Director, Medical Science Liaisons to join our team. This is an exciting opportunity to join a rapidly growing, innovative company!

### Position Summary

The Director, Medical Science Liaisons (MSLs) is accountable for implementing and actively managing the MSL team. He/she is responsible for establishing and maintaining professional relationships with the thought leaders, external healthcare customers and key internal colleagues to communicate scientific and clinical information. The candidate will create and maintain business processes and lead key strategic, cross-functional projects. The position will be based in Palo Alto and will report to the Vice President, Medical Affairs.

### Key Responsibilities

- Managing entire MSL team, including: hiring, coaching/training, retention, setting direction, motivation, professional development, territory alignment, and performance review of MSLs
- Define the strategic direction for the MSL team and ensures alignment with medical affairs and corporate initiatives
- Design training and educational program to ensure MSL team members are prepared for their responsibilities
- Be important member of medical affairs leadership
- Role model of the company vision, mission and values (patients, science, passion)
- Hires and develops best in class talent aligned with our company vision, mission and values
- Support build out of high-quality, global medical affairs department
- Establish department policies and procedures related to scientific exchange and assist in the creation of relevant corporate policies and SOPs
- Ensure compliance with legal and regulatory guidelines to emphasize and provide medical and scientific accuracy and fair balance in all MSL communications.
- Establish collaborations with Clinical Operations to enhance patient enrollment in company-sponsored clinical trials by identifying appropriate clinical trial sites and interacting with investigators in ongoing studies
- Manage the MSL team to support R&D and the clinical operations team with all US clinical studies
- Establish collaborative and compliant relationship with Commercial colleagues
- Interact and collaborate with Legal/Compliance, Human Resources and Finance Departments to ensure an effective, compliant and strategically focused MSL Team
- Provide scientific support at medical congresses. Oversee MSL team involvement and attendance at scientific meetings/conventions and ensures that MSLs are well prepared for clinical data presentations, conferences, and internal or external meetings



- Provide timely feedback and insights on emerging clinical/scientific themes and opportunities to internal stakeholders
- Provide scientific support for appropriate educational initiatives
- Ensure all activities are compliant with company policies and SOPs
- Assist in strategic management of investigator sponsored trials (ISTs)
- Work with individual MSLs to identify and develop collaborative working relationships with regional and national thought leaders
- Plans and develops budget; tracks spend and ensures adherence to approved budget
- Responsible for approval of MSL team travel and field expenses
- Support MSL team with the identification and maintenance of relations with national and regional and medical and scientific key opinion leaders (KOLs)
- Provide medical presentations to both internal and external audiences within legal, compliance and regulatory guidelines
- Provide ongoing field updates and insights including competitive intelligence to internal stakeholders

### Knowledge, Skills and Experience

- Doctoral degree (PhD, PharmD, or MD) required
- MSL experience and 5+ years management experience preferred
- Proven track record of success, especially in the areas of establishing and maintaining thought leader relationships, territory planning, and integration with other field roles
- Demonstrated ability to comprehend complex scientific, medical, and emergent business issues and modify regional commercial meetings accordingly
- Strong interpersonal and communication skills, both oral and written
- Excellent ability in searching and interpreting medical literature
- Strong understanding of industry and regulatory guidelines pertinent to appropriately interaction with healthcare professionals and other customers in a compliance manner
- Must possess a valid driver's license in the state of residence; must possess and maintain a satisfactory driving record
- Ability to travel up to 40% domestically and internationally

**Want to apply?** Please send your resume to [HumanResources@ascendispharma.com](mailto:HumanResources@ascendispharma.com). Please write "Director, Medical Science Liaisons" in the subject field.